



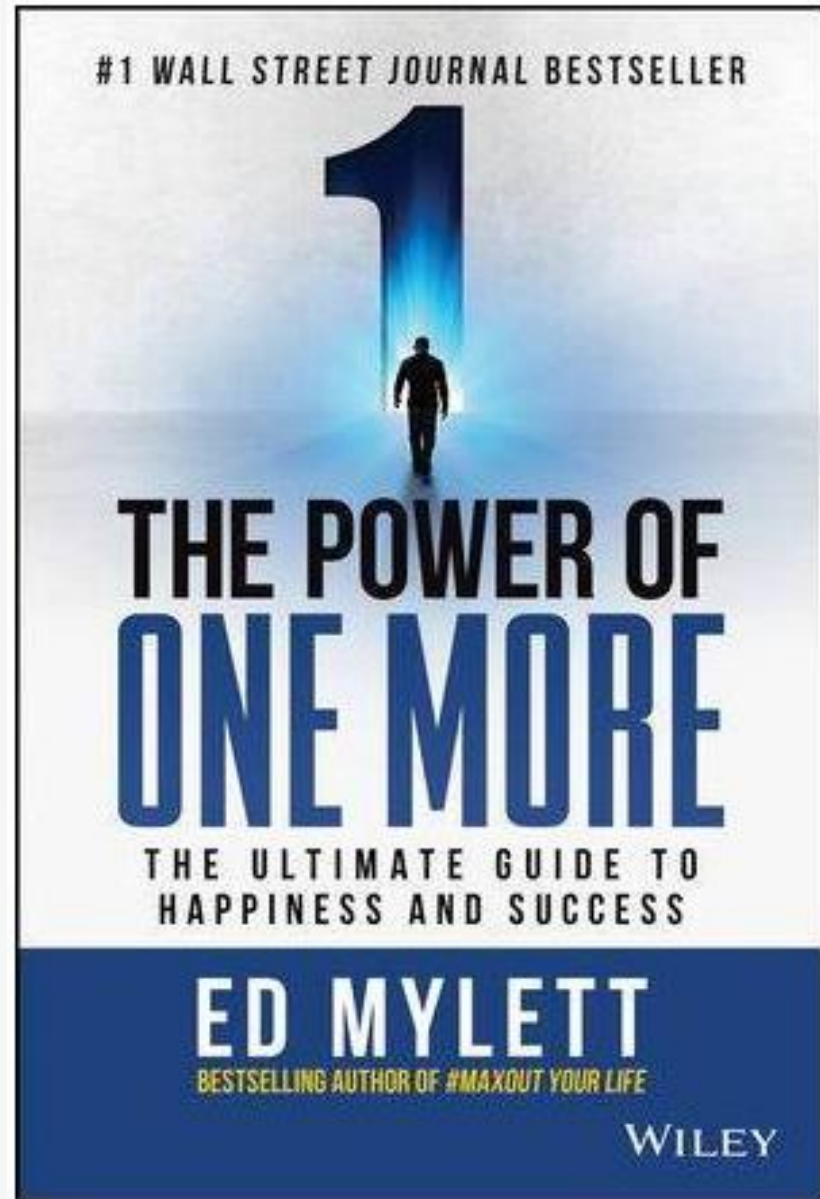
SUCCESTEAM

TEAM BUILDING TRAINING

November 2, 2023



November Book of the Month

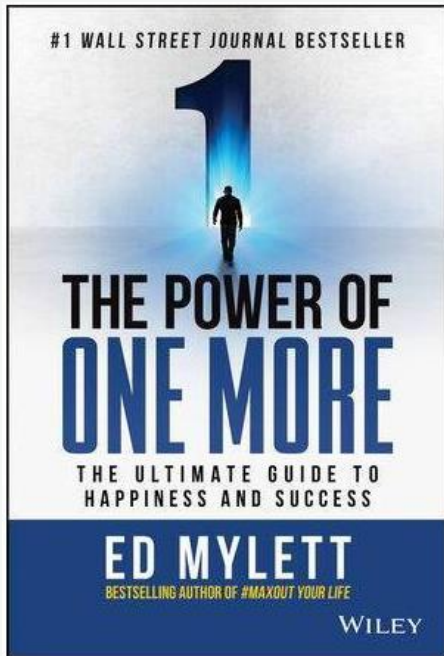


“The greatest obstacle to success is not external factors, but rather our own limiting beliefs. Change your mindset, change your life. A positive mindset is not just a state of mind, it's a way of life. Choose to see the good in every situation, and watch your life transform.”

— Ed Mylett

**“The average do what they’re
supposed to do;
THE GREATS DO
ONE MORE!”**

— Ed Mylett



THE COMMUNICATION SHOW

**Wednesday, November 1st
10 a.m. CT**

*Join @ legalshieldassociate.com/show
For ASL join @ www.theasl.life*

Popular Links

- Team Docs
- Performance Club Information
- LegalShield Communication Show
- Member Perks
- Membership Attribution Request Form
- LegalShield Associate Perks
- Success Team Facebook Page
- LS Engage
- LegalShield Calendar
- The LegalShield Store
- Provider Law Firm Directory
- Fast Start Training Registration Page
- Join our Success Team Slack Group
- Performance Club Leaderboard
- LegalShield Facebook Page
- Purchase 2024 OKC Convention Tickets
- Mark Riches' Zoom Link
- Game Plan Scheduling Link

Personal Development

- Book of the Month Archives
- Personal Development Videos
- Personal Development Audios
- Personal Development Books
- Sales Training Videos
- Sales Training Books
- Leadership Books
- Leadership Videos
- Recommended Website Links
- Recommend Your Favorites

Performance Club

**Congratulations to our team members who
have PC Qualified this month!**

IMPORTANT DATES IN NOVEMBER

11/3	10 am - 2 pm CT	Fundamentals of Business Solutions Training w/Marty Gilano
11/7	10 am - 12 pm CT	B2B Prospecting Blitz
11/8	4 pm CT	Solutions Expo
11/10	11 am-3:30 pm CT	Employee Benefits Certification Training w/Mike Riches

You can find all the training classes on legalshieldtraining.com

For questions, email solutionstraining@legalshieldcorp.com

The background features a light gray geometric pattern of overlapping triangles and squares. Scattered throughout are numerous gold stars of various sizes, some with radiating lines, and faint concentric circles. The text is centered and written in a purple cursive font.

Congratulations!

*Performance Club
Qualifiers!*



Millionaire
Club

New Level

\$4,000,000

Congratulations!



Mike Riches

Arkansas

Sources of Income

12 Month Advanced Commission
Lifetime Residual Income
Overrides From Your Team
Bonuses & Incentives



Understanding the Bonuses



DREAM BIGGER

A person is standing next to the large text 'DREAM BIGGER'. They are wearing a green long-sleeved shirt, black leggings, and white sneakers. Their arms are raised, and they appear to be touching the letters. A large, soft shadow of the person is cast onto the wall behind the text.

DREAM
BIGGER

 LegalShield



**WARREN
SCHLICHTING**

LegalShield CEO

**WARREN
SCHLICHTING**

LegalShield CEO













Don't leave money on the table!



Bonus Available

Fast Start Bonus

Manager Bonus

Fast Start & Manager Upline Bonuses

Manager Mania Bonus

Performance Club Bonuses

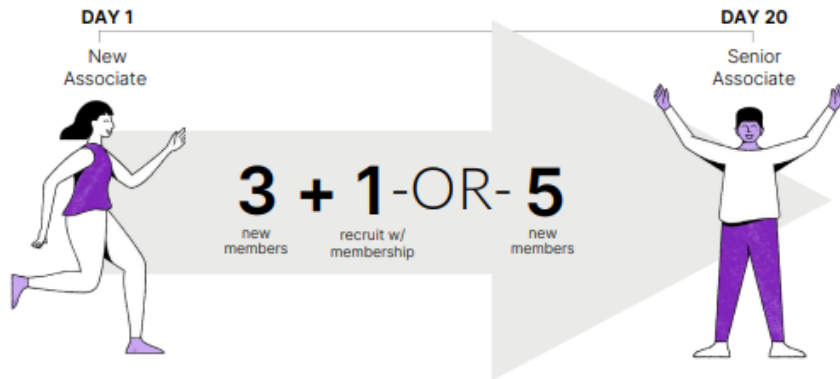
Performance Club Matching Bonuses

Sr. Manager Bonus

Director Bonus

FASTSTART™

Qualify when you attend a Fast Start Training and advance to Senior Associate in your first 20 days!



LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS
Manager (45 Days)	\$200 \$500	\$200	\$400	\$400
Senior Associate (20 Days)	\$100 \$200 + Advanced Commissions	\$100	\$200	\$200
Total Bonus Payout	\$700	\$300	\$600	\$600

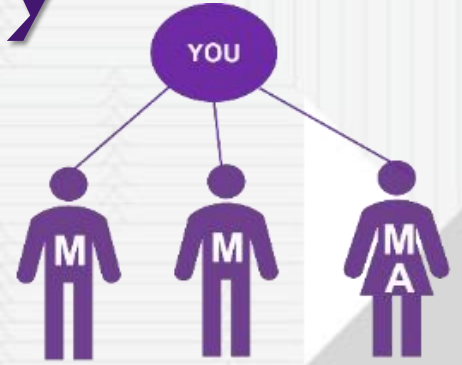
All bonuses will be held for 5 business days once earned for a business review and be paid by commission adjustment.

Fast Start Bonus

\$200

How to Fast Start Qualify

- Enroll 3 customers
- Recruit 1 associate (3/1)
- Attend Fast Start Training
- By your Fast Start Deadline

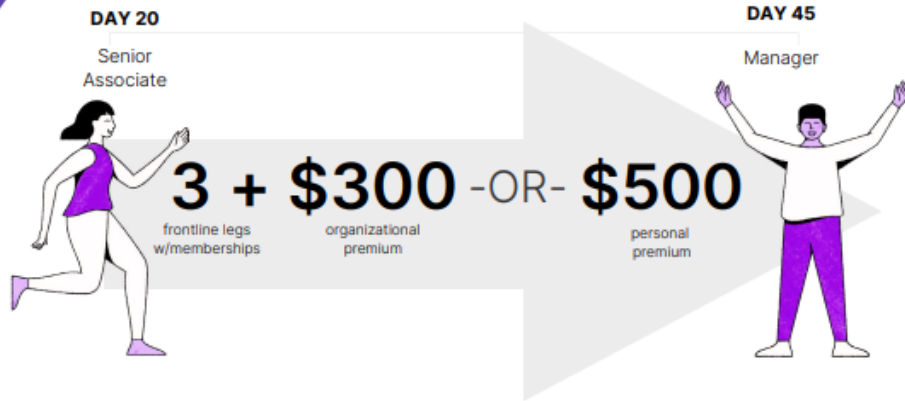


- You get a 28% raise!
- And a \$200 bonus!



Advance to Manager

When you attend a Fast Start training and advance to Manager in your first 45 days, you can earn an additional bonus!



Manager Bonus

\$500

LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS
Manager (45 Days)	\$200 \$500	\$200	\$400	\$400
Senior Associate (20 Days)	\$100 \$200 <small>+ Advanced Commissions</small>	\$100	\$200	\$200
Total Bonus Payout	\$700	\$300	\$600	\$600

All bonuses will be held for 5 business days once earned for a business review and be paid by commission adjustment.

Advance to Manager (ATM)

- Recruit 3 Associates
 - Have \$300 in Organizational Premium
 - By Your Manager Bonus Deadline
-
- You get a 70% raise!
 - And a \$500 bonus!



Upline Fast Start & Manager Bonuses

LEVEL ADVANCE	QUALIFIER BONUS	SPONSOR BONUS	UPLINE SR. DIRECTOR BONUS	UPLINE EXEC. DIRECTOR BONUS
Manager (45 Days)	\$200 \$500	\$200	\$400	\$400
Senior Associate (20 Days)	\$100 \$200 <small>+ Advanced Commissions</small>	\$100	\$200	\$200
Total Bonus Payout	\$700	\$300	\$600	\$600

Total for Fast Start - \$800

Total for Manager - \$1600

MANAGER MANIA

"BREAK 3 TO MAKE 3" TIMES THE BONUS!

OCTOBER 2023 - DECEMBER 2023

Earn an additional \$1,500 upline sponsor bonus when you personally recruit 3 new associates who go Manager in their first 45 days!

Qualification	Manager Mania Bonus
3 New Managers	\$1,500

This bonus is in addition to your upline sponsor bonus of \$200 for each new Manager and \$100 for each Manager who also Fast Start qualifies!

Earn up to \$2,400

**in Upline Sponsor Bonuses when you help
3 Associates Fast Start Qualify and Advance to Manager!**

**AND there is no limit to the number of upline
Manager Mania bonuses you can earn!**

Upline sponsors must have a minimum 65% organizational retention at the time of the upline bonus payout and meet all eligibility requirements. Manager Mania upline matching bonus payouts are subject to the qualifying Managers earning their Advance to Manager bonus.

Manager Mania
3 New Managers
October –December
\$1500 Bonus

Performance Club



Performance Club

When you consistently Performance Club qualify each month, you can earn more in bonuses, be recognized in the Performance Club Milestone program, and work toward earning the annual trip!



Qualify Monthly with 150 Points

Every premium dollar*	1 Point
Recruit New Associate with a Membership	50 Points
New Recruit - Fast Start Qualifies	50 Points
New Qualified Group Opened	50 Points

Monthly Bonuses

3 - 11 consecutive months qualified	\$200 bonus
12 - 23 consecutive months qualified	\$300 bonus
24 - 35 consecutive months qualified	\$400 bonus
36+ consecutive months qualified	\$500 bonus

Monthly bonuses require a personal retention of 65% or higher to pay out.

PC Milestones

Successful Associates know being Performance Club Qualified each month is key! Consistently PC qualify to earn branded swag, recognition on our monthly Communication Show, crystal awards at the Legends level, and more.



Annual Trips

Each year, LegalShield sends its top Associates on an exclusive trip to fantastic destinations like Cancun, Hawaii, or the Bahamas! Maintain your monthly qualification and meet all other trip contest rules and you and a guest could join us!

*Excluding National Plan premium. See next page for full details.

Performance Club

150 Points

Earn Points:

Every Premium Dollar = 1 Point

Recruit an Associate = 50 Points

FSQ an Associate = 50 Points

Open a Group = 50 Points

Months Qualified

Monthly Bonus

3-11

\$200

12-23

\$300

24-35

\$400

36+

\$500

Performance Club Matching Bonuses



Help Associates Get Performance Club Qualified!

Sr. Directors and Above can earn a 100% Matching Bonus for Each Month an Associate on Their Team Earns a Performance Club Check of \$200!

Months PC Qualified	Qualifier Bonus	Sr. Director & Above Matching Bonus
3 - 11	\$200 Bonus	\$200 Bonus

There is no limit to the number of Matching Bonuses a qualified upline Senior Director and Above can earn!

The Rules

- To be eligible to earn PC Upline Matching bonuses, Sr. Directors and above must qualify by:
 - Being a Senior Director or Above in the month of bonus payout.
 - Personally PC check qualify in the month of bonus payout.
 - Having an active LegalShield Advantage or Advantage Plus subscription.
 - Minimum organizational retention required to be paid a PC Matching Bonus is 65% or higher.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or is in a hold status at the time of bonus payout will not be eligible for PC Upline Matching bonuses.
- Any activity deemed a manipulation of bonuses will be reviewed and bonuses can be withheld.
- PC Upline Matching bonuses will payout to the first qualified Sr. Director and above in the PC qualifier's organization.
- If a Senior Director or above fails to meet all of the preceding criteria at the time of bonus payout, the bonus will roll-up to the first qualified Sr. Director within the organization.
- PC Matching Bonuses will be earned during the first 3-11 months in which the qualifying associate earns a \$200 bonus. See the [Performance Club flyer](#) for more details on qualifying months.
- There is no limit to the number of PC Matching Bonuses an upline Sr. Director or above can earn in a month.
- PC Upline Matching Bonuses will not be paid to Associates "assigned" or "placed" at a level.
- PC Upline Matching Bonuses are generated with PC Bonuses on or around the 7th day of each month. PC Upline Matching Bonuses will be paid monthly as long as all requirements are met and all downline associates involved remain in good standing.
- The first PC Upline Matching bonus will payout in November, from PC activity in October 2023.
- For complete incentive guidelines [click here](#).

PC Matching Bonus!
\$200 on every personally recruited associate on months 3-11

Performance Club Matching Bonuses

Personal PC Check	\$500
10 earning \$200	<u>\$2000</u>
Total:	\$2500

*** Must be Sr. Director**

DREAM BIG & LEVEL UP

OCTOBER 2023 - DECEMBER 2023

Take your LegalShield Business to the Next Level by Advancing to Senior Manager or Director to Earn a Bonus!

New Level	Total Bonus
Senior Manager	\$250
Director	\$250

Up to \$500 in bonuses available to associates during the incentive period!

The Rules

- Achieve Sr. Manager by having 3 legs with an active Senior Associate in each leg AND have \$1,500 organizational premium written OR personally sell \$1,500 in premium. Minimum \$250 personal premium.
- Achieve Director by having 3 legs with an active Manager in each leg AND have \$3,000 organizational premium written OR personally sell \$3,000 in premium. Minimum \$500 personal premium.
- Associates "assigned" or "placed" at a level are not eligible to participate in this incentive.
- Must have an active LegalShield Advantage or Advantage Plus subscription at the time of level advancement to be bonus eligible.
- Bonus qualifiers must have a minimum personal and organizational retention of 65% at the time of bonus payout.
- All advancement activity must be completed by 11:59 p.m. CT on December 31st, 2023 to count for this incentive.
- New associates must be placed by 11:59 p.m. CT on December 31st, 2023 to count for this incentive.
- All associates must be in good standing with the company to receive incentives, including bonuses or trips. Any associate that is currently being sanctioned or on hold status will not be bonus eligible.
- For complete incentive guidelines [click here](#).

By participating in any LegalShield incentive or bonus program and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in LegalShield marketing materials, whether oral, written or electronic. LegalShield reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures are the governing contract for all business between you and LegalShield. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. For statistics on actual earnings please review the Income Disclosure Statement at www.legalshield.com/income-disclosure.

Senior Manager Bonus - \$250

Director Bonus - \$250



DREAM BIG & LEVEL UP



Kayla Riches

TENNESSEE

SR. MANAGER



Search here...

SEARCH

> Getting Started Docs

> Team Building Documents

> B2B Documents

> Small Business Plans

> CareerBuilder Docs

> Individual Sales Docs

> Resume Recruiting Docs

> Retention Documents

> Personal Development

Compensation Plan

\$64.90

Position	Base Salary	Base Pay
Executive Director	\$120,000	\$120,000
Senior Director	\$75,000	\$75,000
Director	\$50,000	\$50,000
Senior Manager	\$40,000	\$40,000
Manager	\$30,000	\$30,000
Senior Associate	\$25,000	\$25,000
Associate	\$20,000	\$20,000
Entry Level	\$15,000	\$15,000

(Note: The above table is a simplified representation of the compensation plan. Actual salaries and benefits are subject to change and are determined by the Board of Directors.)

\$64.90 Compensation Plan

JAMAICA Hit 'n Win Last Chance

August 2023 – February 2024

Didn't Performance Club Qualify in July?
You're at risk because we're giving you one last chance to earn your way back into the Jamaica Hit 'n Win! With two new ways to qualify, this is your last opportunity for redemption!

New Associates
Must start July 1, August 1, 2023

- Must be a new associate as of August 1, 2023
- Must be a new associate as of August 1, 2023
- Must be a new associate as of August 1, 2023

Current Associates
Must start July 1, July 1, 2023

- Must be a current associate as of July 1, 2023
- Must be a current associate as of July 1, 2023
- Must be a current associate as of July 1, 2023

(Note: The above information is for informational purposes only. Actual rules and regulations are subject to change and are determined by the Board of Directors.)

Last Chance to Qualify for Jamaica!

Advance to Manager

When you attend a Fast Start Training and advance to Manager in your first 45 days, you can earn an additional bonus!

3 + \$300

Fast Start Training

OR

\$500

Advance to Manager

Position	Base Salary	Base Pay
Executive Director	\$120,000	\$120,000
Senior Director	\$75,000	\$75,000
Director	\$50,000	\$50,000
Senior Manager	\$40,000	\$40,000
Manager	\$30,000	\$30,000
Senior Associate	\$25,000	\$25,000
Associate	\$20,000	\$20,000
Entry Level	\$15,000	\$15,000

(Note: The above table is a simplified representation of the compensation plan. Actual salaries and benefits are subject to change and are determined by the Board of Directors.)

Advance to Manager

BUILD YOUR DREAM

October 2023 – December 2024

Achieve a new level of success by reaching the top of the organization!

Position	Base Salary	Base Pay
Executive Director	\$120,000	\$120,000
Senior Director	\$75,000	\$75,000
Director	\$50,000	\$50,000
Senior Manager	\$40,000	\$40,000
Manager	\$30,000	\$30,000
Senior Associate	\$25,000	\$25,000
Associate	\$20,000	\$20,000
Entry Level	\$15,000	\$15,000

(Note: The above table is a simplified representation of the compensation plan. Actual salaries and benefits are subject to change and are determined by the Board of Directors.)

Build Your Dream

FASTSTART

Qualify when you attend a Fast Start Training and advance to Senior Associate in your first 45 days!

3 + 1

Fast Start Training

OR

5

Advance to Senior Associate

Position	Base Salary	Base Pay
Executive Director	\$120,000	\$120,000
Senior Director	\$75,000	\$75,000
Director	\$50,000	\$50,000
Senior Manager	\$40,000	\$40,000
Manager	\$30,000	\$30,000
Senior Associate	\$25,000	\$25,000
Associate	\$20,000	\$20,000
Entry Level	\$15,000	\$15,000

(Note: The above table is a simplified representation of the compensation plan. Actual salaries and benefits are subject to change and are determined by the Board of Directors.)

Fast Start

Compensation Plan

Personal Sales
Advance Elite

\$370.00

Executive Director (monthly qualification)
Achieve this level by being at Director level with \$1,400 premium written (personal or organizational), cannot count more than \$700 premium written from any 1 leg AND qualify for the Activity Requirement. Qualify in one month to receive commission increase on all organizational sales the following month.

\$295.00

Sr. Director (monthly qualification)
Achieve this level by being at Director level and having a minimum of \$700 premium written (including personal sales) with no more than \$350 premium written from one leg.

\$220.00

Director
Achieve this level by have 3 legs with an active Manager in each leg AND have \$3,000 organizational premium written OR personally sell \$3,000 in premium. Minimum \$500 personal premium.

\$160.00

Sr. Manager
Achieve this level by having 3 legs with an active Senior Associate in each leg AND have \$1,500 organizational premium written OR personally sell \$1,500 in premium. Minimum \$250 personal premium.

\$120.00

Manager
Achieve this level by having 3 legs with an active Associate in each leg AND have \$300 organizational premium written OR personally sell \$500 in premium.

\$90.00

Sr. Associate
Achieve this level by enrolling 3 new unique members and 1 new personal recruit with an active membership or enroll 5 new unique members.

Fast Start: If you meet your Fast Start Qualification requirements you are eligible for additional bonus opportunities!

\$70.00

Associate—Welcome to Your Business
This is your starting level when you join PPLSI.

For more information on additional earning opportunities go to LSEngage.com > Resources > Incentives.

Personal Sales
Advance Basic

\$320.00

\$270.00

\$64.90
Effective January 3, 2023

Cumulative Override Advance

This is money advanced to the first active upline Associate at a higher level.

FOR EXAMPLE

If you are a Director, and your Sr. Manager personally recruits an Associate who makes his/her first sale, your advance would be the override above your Sr. Manager.

Your Sr. Manager would receive the advance override above his/her Associate.

ELITE BASIC

If you are an Executive Director:

Sr. Director	\$75.00	\$50.00
Director	\$150.00	\$100.00
Sr. Manager	\$210.00	\$160.00
Manager	\$250.00	\$200.00
Sr. Associate	\$280.00	\$230.00
Associate	\$300.00	\$250.00

If you are a Sr. Director:

Director	\$75.00	\$50.00
Sr. Manager	\$135.00	\$110.00
Manager	\$175.00	\$150.00
Sr. Associate	\$205.00	\$180.00
Associate	\$225.00	\$200.00

If you are a Director:

Sr. Manager	\$60.00
Manager	\$100.00
Sr. Associate	\$130.00
Associate	\$150.00

If you are a Sr. Manager:

Manager	\$40.00
Sr. Associate	\$70.00
Associate	\$90.00

If you are a Manager:

Sr. Associate	\$30.00
Associate	\$50.00

If you are a Sr. Associate:

Associate	\$20.00
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Elite Commissions!

Simply Performance Club qualify in one month to receive Elite commissions on sales processed the following month! (Minimum 65% rolling 12-month personal AND organizational retention required.)

Things you need to know: Commissions are paid based on membership premium sold, either personal, or when an eligible Associate on your team makes a sale. Commission amounts shown represent a one-year advance. If a membership cancels during the advance period, you will be charged back against future commission advances. Commissions are paid daily via direct deposit with a minimum of \$20, if you have submitted a processable membership during the month (or previous month if Executive Director). **NOTE:** When an Associate in your organization makes a sale, you will receive the Override Advance for each level between yourself and the next active Associate in your downline.

Compensation is subject to change without notice and is subject to all company policies and procedures. All Associates with a production date prior to the last revision of the advancement criteria will need personal activity (which may include personal membership premium written or personal recruit) to promote through new advancement criteria. Organizational memberships include all personal and downline memberships. You will be charged a \$35 non-taken fee (in addition to the chargeback amount) for memberships on which money is not collected. The Company reserves the right to pay commissions on any sale based on actual payment received from the member (or as earned) or in certain cases to pay commissions on a modified structure which allows level commission earnings.

*Associates that reside in Manitoba will have 60 days from their effective date to get their license appointed with the Corporate Office and 20 days from their licensing date to Fast Start Qualify.

MANAGER MANIA

"BREAK 3 TO MAKE 3" TIMES THE BONUS!

OCTOBER 2023 - DECEMBER 2023

Earn an additional \$1,500 upline sponsor bonus when you personally recruit 3 new associates who go Manager in their first 45 days!

Qualification	Manager Mania Bonus
3 New Managers	\$1,500

This bonus is in addition to your upline sponsor bonus of \$200 for each new Manager and \$100 for each Manager who also Fast Start qualifies!

Earn up to \$2,400

**in Upline Sponsor Bonuses when you help
3 Associates Fast Start Qualify and Advance to Manager!**

**AND there is no limit to the number of upline
Manager Mania bonuses you can earn!**

Upline sponsors must have a minimum 65% organizational retention at the time of the upline bonus payout and meet all eligibility requirements. Manager Mania upline matching bonus payouts are subject to the qualifying Managers earning their Advance to Manager bonus.

Manager Mania
3 New Managers
October –December
\$1500 Bonus

No Limit!

Additional Bonus Available

Senior Director

Executive Director

Bronze Executive Director

Silver Executive Director

Gold Executive Director

Platinum Executive Director

Double Platinum ED

Triple Platinum ED

Additional Bonus Available

Platinum Elite ED
Diamond ED

BUILD YOUR DREAM

October 2023 - December 2024

Achieve a new rank of Senior Director or Above for THREE consecutive months to...EARN BIG BONUSES!!

New Level Achieved for 3 Months	Organizational Recruits	Total Bonus
Senior Director	10	\$1,000
Executive Director	15	\$2,500
Bronze ED	30	\$5,000
Silver ED	45	\$10,000
Gold ED	60	\$15,000
Platinum ED	75	\$20,000
Double Platinum ED	150	\$25,000
Triple Platinum ED	225	\$30,000
Platinum Elite ED	300	\$50,000
Diamond ED	375	\$100,000

Qualifier Bonus Eligibility:

- ✓ Achieve a new level for 3 consecutive months.*
- ✓ Meet the organizational recruiting minimum during the consecutive 3 months.
- ✓ Performance Club qualify each month of the 3 consecutive months.
- ✓ Minimum 65% organizational (12-month rolling) retention at the time of bonus payout.

*Must not have achieved the new level for 3 consecutive months since January 2023.

Up to 100% in Upline Matching Bonuses!

Executive Director	=20% Matching
Bronze Executive Director	=20% Matching
Silver Executive Director	=20% Matching
Gold Executive Director	=20% Matching
Platinum Executive Director	=20% Matching

Upline Matching Bonus Eligibility:

- ✓ Performance Club qualify each of the 3 consecutive months of your qualifying associates' eligible activity.
- ✓ Minimum 65% organizational (12-month rolling) retention at the time of bonus payout.



Sample Bonus Income

Fast Start	\$200
Manager	\$500
Senior Manager	\$250
Director	\$250
Senior Director	\$1,000
<u>Executive Director</u>	<u>\$2,500</u>
Total:	\$4,700

Sample Bonus Income

Senior Director	\$1,000
Executive Director	\$2,500
Bronze ED	\$5,000
Silver ED	\$10,000
<hr/>	
Total:	\$18,500

Sample Bonus Income

Senior Director	\$1,000
Executive Director	\$2,500
Bronze ED	\$5,000
Silver ED	\$10,000
Gold ED	\$15,000
<u>Platinum ED</u>	<u>\$20,000</u>
Total:	\$53,500

BUILD YOUR DREAM

October 2023 - December 2024

Achieve a new rank of Senior Director or Above for THREE consecutive months to...EARN BIG BONUSES!!

New Level Achieved for 3 Months	Organizational Recruits	Total Bonus
Senior Director	10	\$1,000
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Gold ED	60	\$15,000
Platinum ED	75	\$20,000
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Triple Platinum ED	225	\$30,000
Platinum Elite ED	300	\$50,000
Diamond ED	375	\$100,000

Qualifier Bonus Eligibility:

- ✓ Achieve a new level for 3 consecutive months.*
- ✓ Meet the organizational recruiting minimum during the consecutive 3 months.
- ✓ Performance Club qualify each month of the 3 consecutive months.
- ✓ Minimum 65% organizational (12-month rolling) retention at the time of bonus payout.

*Must not have achieved the new level for 3 consecutive months since January 2023.

Up to 100% in Upline Matching Bonuses!

Executive Director	=20% Matching
Bronze Executive Director	=20% Matching
Silver Executive Director	=20% Matching
Gold Executive Director	=20% Matching
Platinum Executive Director	=20% Matching

Upline Matching Bonus Eligibility:

- ✓ Performance Club qualify each of the 3 consecutive months of your qualifying associates' eligible activity.
- ✓ Minimum 65% organizational (12-month rolling) retention at the time of bonus payout.





Download the
**DREAM
BIGGER**
worksheet

Name _____ Goal Date: _____



LegalShield Independent Associate



RAELYN BELLAR || [LOGOUT](#)



[Events](#)

[Resources](#)

[Leadership](#)

[Associate Access](#)

Team Documents



> [Getting Started Docs](#)

> [Team Building Documents](#)

> [B2B Documents](#)

> [Small Business Plans](#)

> [Individual Sales Docs](#)

> [Retention Documents](#)

> [Personal Development](#)

Commissions & Incentives



Dream Bigger Worksheet

Performance Club Matching Bonuses

Help Associates Get Performance Club Qualified!

30 Directors and Above can earn a 100% Matching Bonus for Each Matching Associate in Their Team Once a Performance Club Chief of \$200

Months PC Qualified	Director Bonus	30 Directors & Above Matching Bonus
2 - 11	\$200 Bonus	\$200 Bonus

There is no limit to the number of Matching Bonuses a qualified club can earn. Directors and Above can earn:

- 1. 100% match on the bonus amount.
- 2. 100% match on the bonus amount.
- 3. 100% match on the bonus amount.
- 4. 100% match on the bonus amount.
- 5. 100% match on the bonus amount.
- 6. 100% match on the bonus amount.
- 7. 100% match on the bonus amount.
- 8. 100% match on the bonus amount.
- 9. 100% match on the bonus amount.
- 10. 100% match on the bonus amount.
- 11. 100% match on the bonus amount.
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- 15. 100% match on the bonus amount.
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- 17. 100% match on the bonus amount.
- 18. 100% match on the bonus amount.
- 19. 100% match on the bonus amount.
- 20. 100% match on the bonus amount.
- 21. 100% match on the bonus amount.
- 22. 100% match on the bonus amount.
- 23. 100% match on the bonus amount.
- 24. 100% match on the bonus amount.
- 25. 100% match on the bonus amount.
- 26. 100% match on the bonus amount.
- 27. 100% match on the bonus amount.
- 28. 100% match on the bonus amount.
- 29. 100% match on the bonus amount.
- 30. 100% match on the bonus amount.

PC Matching Bonuses

MANAGER MANIA

"BREAK 3 TO MAKE 3" TIMES THE BONUS!

OCTOBER 2023 - DECEMBER 2023

Earn an additional \$1,500 up the sponsor bonus when you personally recruit 3 new associates who go Manager in their first 45 days!

Qualification	Manager Mania Bonus
3 New Managers	\$1,500

100 Bonus & 300 Bonus per 3 new Manager Bonus of \$1,500 for each 3 new Manager and \$500 for each Manager who also has 3 new Manager!

Earn up to \$2,400
In Upline Sponsor Bonuses when you help 3 Associates Fast Start Qualify and Advance to Manager!
AND there is no limit to the number of Upline Manager Mania bonuses you can earn!

Manager Mania!

FASTSTART

Qualify when you do the Fast Start Training and advance to Senior Associate in your first 30 days!

3 + 1-OR- 5

Level	Upline Bonus	Upline Bonus	Upline Bonus	Upline Bonus	Upline Bonus
Manager 1st Qual	\$100	\$500	\$100	\$400	\$400
Manager 2nd Qual	\$100	\$500	\$100	\$400	\$400
Senior Associate	\$700	\$300	\$600	\$800	\$800

Fast Start

Advance to Manager

When you attend a Fast Start training and advance to Manager in your first 45 days, you can earn an additional bonus!

3 + \$300-OR- \$500

Level	Upline Bonus	Upline Bonus	Upline Bonus	Upline Bonus	Upline Bonus
Manager 1st Qual	\$100	\$500	\$100	\$400	\$400
Manager 2nd Qual	\$100	\$500	\$100	\$400	\$400
Senior Associate	\$700	\$300	\$600	\$800	\$800

Advance to Manager

BUILD YOUR DREAM

October 2023 - December 2024

Activate a new look of senior bonuses or Associate for 100% OFFERED BONUS TO 100% OFFERED BONUS

Level	Upline Bonus	Upline Bonus	Upline Bonus	Upline Bonus	Upline Bonus
Manager 1st Qual	\$100	\$500	\$100	\$400	\$400
Manager 2nd Qual	\$100	\$500	\$100	\$400	\$400
Senior Associate	\$700	\$300	\$600	\$800	\$800

Build Your Dream

JAMAICA Hit 'n Win Last Chance

August 2023 - February 2024

Didn't Performance Club Qualify in July?

You're in luck because we're giving you one last chance to earn your way back into the Jamaica Hit 'n Win! With two new ways to qualify, this incentive is an opportunity for anyone!

New Associates
Based on July 1 - August 2023

Current Associates
Based on July 1 - August 2023

Last Chance to Qualify for Jamaica!

JAMAICA Hit 'n Win

July 2023 - February 2024

LegaShield's newest incentive trip is down south in the beautiful waters of the Caribbean Sea!

We're looking for associates who can bring the most to the table. Quality is our focus and you can win the trip to Jamaica by qualifying in the following categories below to earn the ultimate destination to the Caribbean!

How to Qualify

Category 1: Qualify for the Performance Club 100% Offered Bonus

Category 2: Qualify for the Performance Club 100% Offered Bonus

Category 3: Qualify for the Performance Club 100% Offered Bonus

Category 4: Qualify for the Performance Club 100% Offered Bonus

Category 5: Qualify for the Performance Club 100% Offered Bonus

Category 6: Qualify for the Performance Club 100% Offered Bonus

Category 7: Qualify for the Performance Club 100% Offered Bonus

Category 8: Qualify for the Performance Club 100% Offered Bonus

Category 9: Qualify for the Performance Club 100% Offered Bonus

Category 10: Qualify for the Performance Club 100% Offered Bonus

Category 11: Qualify for the Performance Club 100% Offered Bonus

Category 12: Qualify for the Performance Club 100% Offered Bonus

Category 13: Qualify for the Performance Club 100% Offered Bonus

Category 14: Qualify for the Performance Club 100% Offered Bonus

Category 15: Qualify for the Performance Club 100% Offered Bonus

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Category 19: Qualify for the Performance Club 100% Offered Bonus

Category 20: Qualify for the Performance Club 100% Offered Bonus

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Category 99: Qualify for the Performance Club 100% Offered Bonus

Category 100: Qualify for the Performance Club 100% Offered Bonus

Jamaica Hit & Win

Current Level: _____

Fast Start/Manager Bonus Goal

I will personally have #____ Associates Fast Start Qualify X \$_____ Bonus

Total Bonus = _____

My team will have #____ Associates Fast Start Qualify X \$_____ Bonus

Total Bonus = _____

I will personally have #____ Associates Manager Qualify X \$_____ Bonus

Total Bonus = _____

My team will have #____ Associates Manager Qualify X \$_____ Bonus

Total Bonus = _____

My Manager Mania Goal is \$_____

Total Fast Start / Manager Bonuses = \$_____

Performance Club Bonus Goal

My Personal Performance Club Bonus = \$_____ per month

My goal is to create #____ New Performance Club qualifiers in my open legs on my team X \$200 = \$_____ each month (see flyer for eligibility)

Multiply by Number of Months for this Worksheet

(For example: if this worksheet is a 90-day goal, multiply by 3.)

Monthly PC Bonus (Including Match) = \$_____ X _____ Months

Total Performance Club Bonuses \$_____

Building Your Dream & Level Up

Senior Manager Bonus: _____

Director Bonus: _____

Total Bonus: _____

Build Your Dream Bonus

My Highest Level Achieved 3 Months in a row since January, 2023

My goal level _____ **Bonus: \$** _____

Matching Bonuses:

	Associate Name	Level	Goal Level	Matching Bonus
1.	_____	_____	_____	\$ _____
2.	_____	_____	_____	\$ _____
3.	_____	_____	_____	\$ _____
4.	_____	_____	_____	\$ _____
5.	_____	_____	_____	\$ _____
6.	_____	_____	_____	\$ _____
7.	_____	_____	_____	\$ _____
8.	_____	_____	_____	\$ _____
9.	_____	_____	_____	\$ _____
10.	_____	_____	_____	\$ _____

Total Dream Builder Goal (Personal + Matching Bonuses) = \$ _____

Total Bonus Goal \$ _____

Increase Monthly Recruits to _____

Increase Monthly Premium to \$ _____

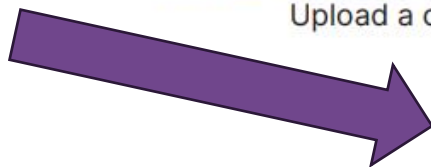
Join our “**Dream Bigger**” Mastermind!

**DID YOU ATTEND THE DREAM BIGGER
LEADERSHIP SUMMIT?
LOOK FOR THE ZOOM INVITE IN YOUR EMAIL.**

For additional information on bonus eligibility requirements along with resources to help you track your qualifications, please visit [LSEngage.com](https://www.lseengage.com) and see incentive flyers and incentive rules for complete details.

SHARE YOUR GOALS WITH THE HOME OFFICE!

Upload a copy of your goals here:



By participating in any LegalShield incentive or bonus program and to receive benefits, cash or otherwise, the associate agrees to have his/her full name, associate title, level, or standing published and recognized in LegalShield marketing materials, whether oral, written, or electronic. LegalShield reserves the right, in its sole discretion, to review all incentives and bonuses, business submitted or activity, and where necessary, in its sole discretion, delay or stop payment of any bonus, to chargeback bonuses when appropriate, and to amend or revoke this incentive, or any part thereof, at any time. Please refer to your Associate Agreement and Policies and Procedures for details on incentives, bonuses or compensation as the Associate Agreement and Policies and Procedures are the governing contract for all business between you and LegalShield. This incentive or bonus program is not a separate contract and no guarantee or promise of increased income or business is implied. Individual results and success as an independent sales associate depends on individual effort and abilities. For statistics on actual earnings please review the Income Disclosure Statement at [wearelegalshield.com/income-disclosure](https://www.legalshield.com/income-disclosure).

LEGALSHIELD ADVANTAGE PLUS

The tools, information and incentives to take your business to the top!

- LSEngage: Customizable top-level statistical reporting to build and manage your business including a tool to visualize your organization.

\$24.95
PER MONTH

- Personal Zoom account (up to 100 participants) so that you can meet anytime with your team or prospects.
- Custom marketing website for personalized recruiting and sales.
- Eligibility to participate in incredible incentive programs and promotions.
- *Prospect by PPLSI allows users to connect with prospects using the latest technology.

*Associates who use Prospect by PPLSI compared to active associates who do not use the tool:

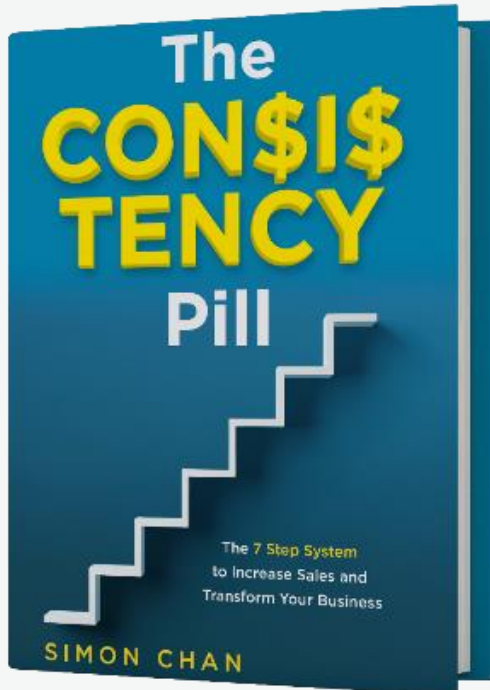
- Personally recruit 5X more new associates
- Have 2X more organizational new recruits
- Write 2X more personal premium



Be sure that you have LegalShield Advantage.

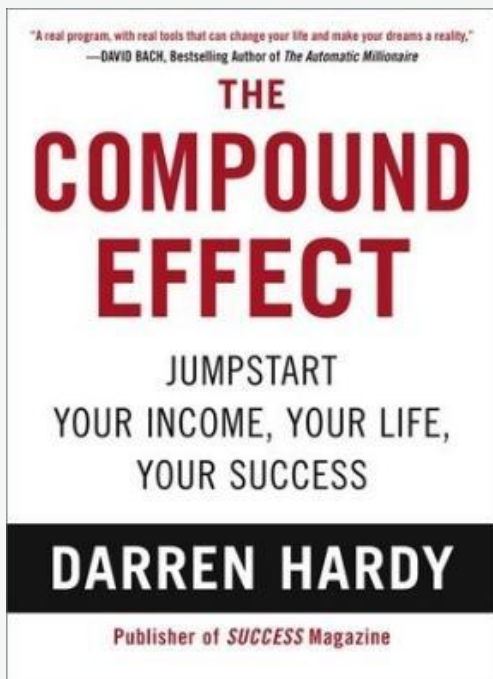
It is required to earn bonuses.

“Consistency helps you master anything you want to pursue. Any strategy will work if you become consistent.”



— Simon Chan, The Consistency Pill

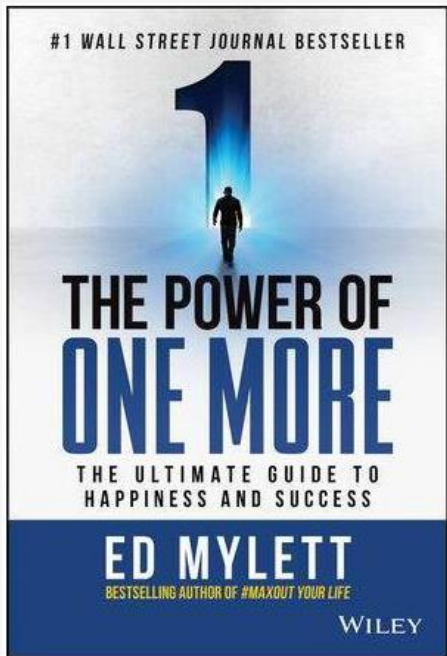
“You will never change your life until you change something you do daily. The secret of your success is found in your daily routine.”



— Darren Hardy, The Compound Effect

“Your mindset determines your reality. If you believe you can achieve something, then you will find a way to make it happen.”

— Ed Mylett



The background features a light gray geometric design. On the right side, there is a stylized tree composed of many small, overlapping triangles. To the left of the tree, there are several concentric circles. The overall aesthetic is modern and minimalist.

**Let's make
NOVEMBER
your best month ever!**



SUCCESTEAM

TEAM BUILDING TRAINING

November 2, 2023

